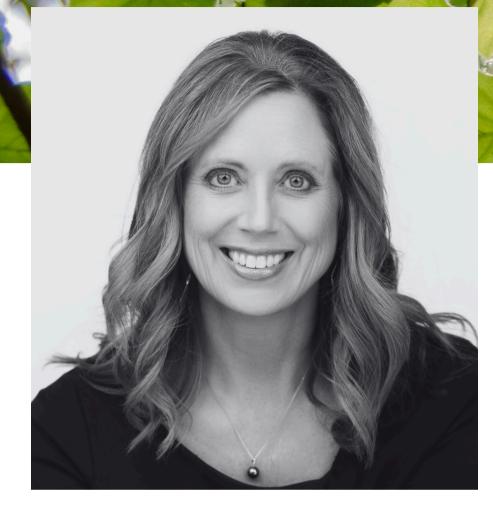
# our 2023 story

# conopy credit union





# letter from the president



As I reflect on 2023, I want to thank the Canopy Credit Union team and our volunteer Board and Supervisory Committee. Their dedication and commitment to live out our mission and vision humbles me every day. Canopy members, I want you to know that each person who works and volunteers at Canopy are here for YOU.

At Canopy, we always start our year with a solid strategic plan for the year to come. However, plans sometimes change because of circumstances beyond our control. Last year presented a prime opportunity for Canopy to practice what it does very well: PIVOT! When we started 2023, our strategic plan included a focus on lending coupled with providing financial coaching and community outreach. We soon realized that with the Federal Reserve increasing rates, we needed to shift our focus to competitive deposit options for our members instead of focusing on lending. Canopy was able to accomplish that and we're very proud of the product offerings and the dividends we provide our members! Hopefully, all of you have heard about, and taken advantage of, our high-dividend checking account products and competitive term share rates.



While increased deposit rates were a welcome change for many, the financial climate in 2023 also brought challenges. Canopy members and those in our community utilized Canopy's Financial Coaches to find solutions in a time of inflation and increasing housing costs. I'm very proud of our Financial Coaches for working with members to provide money management guidance during these challenging times and look forward to seeing the continued difference they make in our community in 2024.

The future at Canopy is bright! We are dedicated to fulfilling our vision of creating a happier and healthier community through financial inclusion. We are here to support you whether you're financially thriving or struggling – your story matters here. Thank you for being a Canopy member. It is an honor to serve you!

Charlotte Vernec

Charlotte Nemec President/CEO



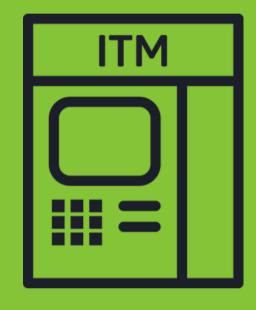


# **1,750** new members

**84,621** website users

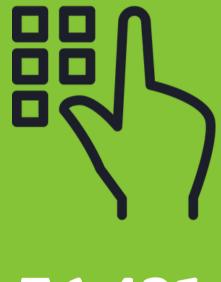


# **316,018** website sessions



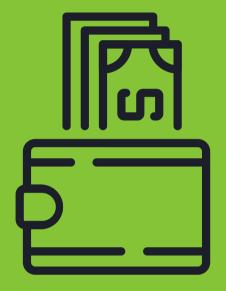


**49,462** Teller Connect sessions **40,223** phone center conversations



# **76,421** ATM sessions





#### **\$40,987** ATM fees refunded

\$225,380 cash back for Kasasa accounts



#### \$91,850 donations given to our community







\$9,081,851 loan dollars funded to lower credit scores





financial education workshops taught in several languages, including:

- ASL
- Spanish
- Slavic
- Arabic
- Russian
- Ukrainian



#### 64 financial education videos created





## 2023 partners

• Aging and Long-term Care • Black Business of Spokane Expo • Boys & Girls Club of Spokane County • Carl Maxey Center • Chase Youth Foundation • Christ's Kitchen • Coordination of Services • Credit Unions for Kids • Habitat for Humanity • Hispanic Business Professional Association • Journey Discovery • Lilac City Legends Community Workshops • Lilac City Early Learning Center Lumen High School

(continued ...)



- Manzanita House
- North East Community Center
- Northeast Youth & Family Services
- Parkview Early Learning Center
- Second Harvest
- Special Education Bear Lake Foundation
- Stevens County
- Spokane Pride
- The ZoNE
- Thrive International
- Transitions
- Unity in the Community
- Volunteers of America of Eastern Washington
- West Central Community Center
- West Valley School District
- Women & Children's Free Restaurant
- Youth for Christ





## awards & recognition

**2023 COOPERATION IN ACTION AWARD** GoWest Credit Union Association

**2023 EMPLOYEE EXPERIENCE OF THE YEAR** GoWest Credit Union Association

6TH BEST CREDIT UNION TO WORK FOR IN THE NATION – \$200-450 MILLION ASSET CATEGORY, 18TH BEST OVERALL

American Banker

DESJARDINS ADULT FINANCIAL EDUCATION AWARD CUNA

2023 CEO OF THE YEAR – \$500 MILLION ASSETS OR LESS CATEGORY NAFCU

**TOP 10 INNOVATIVE BUSINESSES** Trending Northwest Magazine

**BEST CREDIT UNION – 3RD PLACE** Inlander Best of Readers Poll



# message from the Chairman

Dear Valued Canopy Members,

In 2023, Canopy had a fantastic year of growth while staying well capitalized and financially sound. Our financial health continues into this year and was further validated by our most recent NCUA (National Credit Union Administration) audit in which we received a strong favorability score. We can say, with a high level of confidence, that our credit union is financially healthy, that we have a multi-year budget and strategic plan, and we have a great Canopy team in place, ready to serve. We continue to be driven by our mission: Canopy guides everyone towards solutions that lead to financial wellness. This mission helps us center our focus on our members and our Canopy community. We are optimistic for the future, and we look forward to delivering the financial products, services and support for you, your family and your friends.

Thank you for being a Canopy Credit Union member!

Mark Nelson Chairman of the Board



# Supervisory Committee report



Our committee of three was appointed by the Board of Directors to review the Credit Union's operations for compliance with regulations and the policies set by the Board. We meet monthly to review various operations including closed member records for accuracy and reasons for closing. We attend monthly Board meetings via Zoom or in person to report our findings.

We contract with a CPA firm yearly to perform our Supervisory Committee audit. They review Canopy Credit Union's financial records for accuracy and review internal controls to assure compliance with National Credit Union Association (NCUA) regulations and Board policies. We are pleased to report our satisfaction with both the findings and any recommended resolutions adopted by management.

Marian Frobe Chair

# volunteers who serve you

#### **Board of Directors**

Mark Nelson - Chair Sherri Lynch, Ph.D. - Vice Chair Barb Richey - Secretary Trevor M.K. Airey - Director Kiantha Duncan - Director Arthur K. Hayashi - Director Gloria M. Skibbie - Director Kris Forgey-Haynie - Associate

Bill Bell - Director Emeritus Bob Ely - Director Emeritus Clint Francis - Director Emeritus Ed Goss - Director Emeritus Mike VanCleef - Director Emeritus **Supervisory Committee** 

Marian Frobe - Chair Rob Dietz - Member Allen Gilbert - Member